

Message Text

LIMITED OFFICIAL USE

PAGE 01 MOSCOW 03319 032135Z

70

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
----- 111823

R 031417Z MAR 76
FM AMEMBASSY MOSCOW
TO SECSTATE WASHDC 763
INFO USDOC WASHDC
AMEMBASSY PRAGUE
AMEMBASSY BUCHAREST

LIMITED OFFICIAL USE MOSCOW 3319

USDOC FOR BEWT/DOWNEY AND BEWT/TPD

E.O. 11652: N/A

TAGS: BEXP, UR

SUBJECT: TECHNICAL/SALES SEMINAR (FOOD PROCESSING/PACKAGING EQUIPMENT)

PROPOSED PRESENTATION BY CHAIRMAN

1. COMMERCIAL OFFICE HAS RECEIVED ABSTRACT OF PRESENTATION WHICH SEMINAR CHAIRMAN AXELROD PROPOSED TO MAKE AT OPENING OF SEMINAR PROGRAM. REVIEW OF ABSTRACT REVEALS SEVERAL PASSAGES WHICH WE BELIEVE COULD BE OFFENSIVE TO SOVIET LISTENERS AND WOULD NOT, IN ANY CASE, SERVE OVERALL PURPOSES OF SEMINAR.

2. POINTS WHICH WE BELIEVE SHOULD BE DROPPED FROM PAPER ARE AS FOLLOWS:

A) PARAGRAPH TWO - WE SUGGEST THAT ENTIRE PARAGRAPH BE ELIMINATED. REFERENCES TO WORLD FOOD SHORTAGES AND NATIONS "WHICH CAN BE AIDED BY IMPORTS OF FOOD AND FOOD PRODUCTS FROM UNITED STATES," COULD BE SEEN BY SOVIETS AS INCLUDING THEIR PURCHASE OF U.S. GRAIN.

B) PARAGRAPH 3 - FINAL SENTENCE BEGINNING "IT IS OUR DESIRE TO LET YOU SEE..." STRIKES US AS TALKING DOWN TO AUDIENCE;

C) PARAGRAPH 8 - WE BELIEVE THAT REFERENCE TO BEWT MARKET
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 MOSCOW 03319 032135Z

RESEARCH IS UNNECESSARY, PARTICULARLY WHEN TIED TO CONCEPT

THAT OUR EQUIPMENT AND TECHNOLOGY "CAN BE OF SIGNIFICANT VALUE IN ASSISTING YOUR PLANS TO EXPAND AND MODERNIZE FOOD PROCESSING FACILITIES."

D) PARAGRAPH 9 - WE WOULD SUGGEST AVOIDING CONCEPT THAT USG AND U.S. TRADE ASSOCIATIONS "CAN HELP YOU WITH YOUR SPECIFIC REQUIREMENTS."

3. COMMENT: SOVIETS ARE EXTREMELY SENSITIVE TO SUGGESTIONS THAT THEY REQUIRE FOREIGN ASSISTANCE TO MEET PLANS AND /OR MODERNIZE THEIR INDUSTRY. WE SUGGEST THAT PAPERS PRESENTED BY BOTH USG AND INDUSTRY REPS AVOID ANY IMPLICATION THAT USSR SUFFERS BY COMPARISON WITH U.S.

4. AS REPORTED MOSCOW 3198, LECTURE PROGRAM SENT TO PRINTER MARCH 1 DID NOT INCLUDE SLOT FOR AXELROD PAPER, SINCE WE HAD NO INDICATION HE PLANNED PRESENT ONE. NEVERTHELESS, IT WOULD BE POSSIBLE TO OPEN SEMINAR PROGRAM, WEDNESDAY, APRIL 14 AT 1000 WITH EXELROD PAPER, MOVING EPSTEIN PRESENTATION TO 1100, AXELROD PAPER COULD BE PARTICULARLY APPROPRIATE IF IT GAVE OVERVIEW OF U.S. FOOD PROCESSING AND PACKAGING INDUSTRY, AVOIDING REFERENCES CITED IN PARA 2 ABOVE. WE WOULD APPRECIATE NOTIFICATION NY IMMEDIATE TELEGRAM AS TO WHETHER AXELROD WILL DELIVER PAPER IN ORDER AMEND GROPRAM.

STOESSEL

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 03 MAR 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: morefirh
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976MOSCOW03319
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760082-0010
From: MOSCOW
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t197603100/aaaadjwn.tel
Line Count: 87
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: morefirh
Review Comment: n/a
Review Content Flags:
Review Date: 15 APR 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <15 APR 2004 by BoyleJA>; APPROVED <08 JUL 2004 by morefirh>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: TECHNICAL/SALES SEMINAR (FOOD PROCESSING/PACKAGING EQUIPMENT) PROPOSED PRESENTATION BY CHAIRMAN
TAGS: BEXP, UR
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006